

**Proposal**

Proposal Number: Date:

Prepared For:

14-402-001441.1

Wednesday, April 30, 2014

UW Madison

Attention: Tom Wise

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The prices quoted in this Proposal reflect a discount for a cash payment (i.e., check, wire transfer). The prices are valid for 30 Days and may be locked in by signing AVI's Retail Sales Agreement.

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**Comments:**

UW Madison Contract 13-5174 Pricing (Chief4-1% List, Crestron -50% List, Extron -45% List, Middle Atlantic -45% List, Sony -25% List, Wolfvison -28% List, Vaddio -15% List).

**Scope of Work**

Chamberlin 2103 - separate scope document.

**Products and Services Detail**

**Equipment**

**Line # Model # Type Mfg Description Qty List Discounted Extended**

1 VPLFH500L Equ SONY 7000 Lm WUXGA Installation

Projector

3 $10,140.00 $7,605.00 $22,815.00

2 VPLLZ4025 Equ SONY Middle Focus Zoom Lens 3.3-6.1:1 3 $3,200.00 $2,880.00 $8,640.00

3 LMPF330 Equ SONY Replacement lamp 1 $585.00 $555.75 $555.75

4 VCM29S Equ CHIEF Projector Bracket 3 $499.00 $294.41 $883.23

5 60-329-11 Equ EXTRON MAV PLUS 168 AV 1 $4,390.00 $2,414.50 $2,414.50

6 DM-MD32X32 Equ CRESTRON 32x32 DigitalMedia Switcher 1 $17,200.00 $8,600.00 $8,600.00

7 DMC-C Equ CRESTRON DigitalMedia 8G+ Input Card for

DM® Switchers

8 DMC-DVI Equ CRESTRON DVI/RGB Input Card for DM Switchers

9 DMCO-55 Equ CRESTRON 4 DM 8G+ w/2 HDMI Output Card for DM-MD8X8 & DM-MD32X32

10 DMCO-33 Equ CRESTRON 4 HDMI w/4 Stereo Analog Audio Output Card for DM-MD8X8 and DM-MD32X32

8 $1,100.00 $550.00 $4,400.00

3 $800.00 $400.00 $1,200.00

1 $2,600.00 $1,300.00 $1,300.00

1 $1,400.00 $700.00 $700.00

11 DM-RMC- SCALER-C

Equ CRESTRON DigitalMedia 8G+ Receiver & Room Controller w/Scaler

3 $1,400.00 $700.00 $2,100.00

12 DMC-VID-BNC Equ CRESTRON BNC Analog Video Input Card for

DM Switchers

13 DMCO-77 Equ CRESTRON 2 Streaming Output Card for DM- MD8X8 & DM-MD32X32

4 $800.00 $400.00 $1,600.00

1 $6,000.00 $3,000.00 $3,000.00

14 DM-TX-200-C-2G- B-T

Equ CRESTRON Wall Plate DigitalMedia 8G+ Transmitter 200, Black Textured; includes PW-2407WUL

6 $1,400.00 $700.00 $4,200.00

15 DM-TX-201-C Equ CRESTRON DigitalMedia 8G+ Transmitter

201

2 $1,300.00 $650.00 $1,300.00

16 HDFury3 Equ HDFury HDMI/RGB Converter 3 $299.00 $299.00 $897.00

17 UMS1-11.5 Equ MIDDLE ATLANTIC

1 SPACE UNIVERSAL MULTI SHELF, 11.5 DEEP W/ HARDWARE, BLACK

1 $57.00 $31.35 $31.35

18 PRO3 Equ CRESTRON 3-Series Control System® 1 $5,300.00 $2,650.00 $2,650.00

19 AT-FS708-POE Equ Allied Telesis Data Switch 1 $223.12 $223.12 $223.12

20 TPMC-V12-TILT-B Equ CRESTRON V-Panel Integrated 12´ Tilt HD Touch Screen, Black, includes TPMC-V-IMCW and V-CBL-S6-B

1 $6,800.00 $3,400.00 $3,400.00

21 PW-4818DU Equ CRESTRON 90W PoDM Power Pack for DMPS 1 $250.00 $125.00 $125.00

22 PW-2420RU Equ CRESTRON Power Pack, Desktop, 24VDC, 2A (50 Watts), Regulated, US/International

1 $250.00 $125.00 $125.00

23 VZ-9.4F Equ WOLFVISION 1CMOS 1080p Desktop Visualizer 1 $6,970.00 $5,018.40 $5,018.40

24 999-6970-000 Equ VADDIO Vaddio PowerVIEW HD-30 PTZ Camera

25 535-2000-206 Equ VADDIO Suspended Ceiling PTZ Camera

Mount

2 $5,195.00 $4,415.75 $8,831.50

2 $99.00 $84.15 $168.30

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 26 | DMC-DVI | Equ | CRESTRON | DVI/RGB Input Card for DM Switchers | 2 | $800.00 | $400.00 | $800.00 |
| 27 | 60-1331-12 | Equ | EXTRON | DTP HDMI 330 Tx | 2 | $550.00 | $302.50 | $605.00 |
| 28 | 60-1331-13 | Equ | EXTRON | DTP HDMI 330 Rx | 2 | $550.00 | $302.50 | $605.00 |
| 29 | 60-190-01 | Equ | EXTRON | RSU 129 GRAY | 2 | $130.00 | $71.50 | $143.00 |
| 30 | 70-077-01 | Equ | EXTRON | MBU 125 | 2 | $50.00 | $27.50 | $55.00 |

Equipment Subtotal $87,386.15

**Implementation**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Line #** | **Model #** | **Type** | **Mfg Description** | **Qty** | **List Discounted** | **Extended** |
| 31 | AVIENG | Int | AVI TECH SERV Engineering ($120/hr) | 1 | - $3,360.00 | $3,360.00 |
| 32 | AVIPROJMGMT | Int | AVI TECH SERV Project Management ($120/hr) | 1 | - $1,440.00 | $1,440.00 |
| 33 | AVISWCONFIG | Int | AVI TECH SERV Programming ($115/hr) | 1 | - $7,130.00 | $7,130.00 |
| 34 | AVIONSITE | Int | AVI TECH SERV Install Services ($110/hr) | 1 | - $18,150.00 | $18,150.00 |
| 35 | AVITRAIN | Int | AVI TECH SERV Training ($110/hr) | 1 | - $660.00 | $660.00 |
| 36 | AVIMATRLS | Int | AVI TECH SERV Install Parts & Cables | 1 | - $12,562.00 | $12,562.00 |

Implementation Subtotal $43,302.00

**Pro Support Agreement**

**Line # Model # Type Mfg Description Qty List Discounted Extended**

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| 37 | AVISSA1YR | Pro | AVI PRO | 1 Year System Support | 1 | - $9,148.00 | $9,148.00 |
|  |  |  | SUPPORT | Agreement. Includes: |  |  |  |
|  | | | | - 2 On-site recertifications |  |  |  |
| - Priority phone support |  |  |  |
| - Prioity on-site support |  |  |  |
| - Repair/replace faulty equipment |  |  |  |
| - Materials and repair parts |  |  |  |
| - Software updates |  |  |  |
| - Shipping to/from manufacturer |  |  |  |

Pro Support Agreement Subtotal $9,148.00

**Products and Services Total $139,836.15**

 Unless listed above all applicable taxes, delivery charges, and insurance costs are additional.

 Standard payment terms are Net 30 days, with progressive billing for labor and materials, monthly billing for

hardware, and pre-payment for support agreements.