

Comments:

UW Madison Contract 13-5174 Pricing (Chief -41% List, Crestron -50% List, Extron -45% List, Middle Atlantic -45% List, Sony -25% List, Wolfvision -28% List, Vaddio -15% List).

Scope of Work

Chamberlin 2103 - separate scope document.

Products and Services Detail**Equipment**

<u>Line #</u>	<u>Model #</u>	<u>Type</u>	<u>Mfg</u>	<u>Description</u>	<u>Qty</u>	<u>List</u>	<u>Discounted</u>	<u>Extended</u>
1	VPLFH500L	Equ	SONY	7000 Lm WUXGA Installation Projector	3	\$10,140.00	\$7,605.00	\$22,815.00
2	VPLLZ4025	Equ	SONY	Middle Focus Zoom Lens 3.3-6.1:1	3	\$3,200.00	\$2,880.00	\$8,640.00
3	LMPF330	Equ	SONY	Replacement lamp	1	\$585.00	\$555.75	\$555.75
4	VCM29S	Equ	CHIEF	Projector Bracket	3	\$499.00	\$294.41	\$883.23
5	60-329-11	Equ	EXTRON	MAV PLUS 168 AV	1	\$4,390.00	\$2,414.50	\$2,414.50
6	DM-MD32X32	Equ	CRESTRON	32x32 DigitalMedia™ Switcher	1	\$17,200.00	\$8,600.00	\$8,600.00
7	DMC-C	Equ	CRESTRON	DigitalMedia 8G+™ Input Card for DM® Switchers	8	\$1,100.00	\$550.00	\$4,400.00
8	DMC-DVI	Equ	CRESTRON	DVI/RGB Input Card for DM Switchers	3	\$800.00	\$400.00	\$1,200.00
9	DMCO-55	Equ	CRESTRON	4 DM 8G+ w/2 HDMI Output Card for DM-MD8X8 & DM-MD32X32	1	\$2,600.00	\$1,300.00	\$1,300.00
10	DMCO-33	Equ	CRESTRON	4 HDMI w/4 Stereo Analog Audio Output Card for DM-MD8X8 and DM-MD32X32	1	\$1,400.00	\$700.00	\$700.00
11	DM-RMC-SCALER-C	Equ	CRESTRON	DigitalMedia 8G+™ Receiver & Room Controller w/Scaler	3	\$1,400.00	\$700.00	\$2,100.00
12	DMC-VID-BNC	Equ	CRESTRON	BNC Analog Video Input Card for DM Switchers	4	\$800.00	\$400.00	\$1,600.00
13	DMCO-77	Equ	CRESTRON	2 Streaming Output Card for DM-MD8X8 & DM-MD32X32	1	\$6,000.00	\$3,000.00	\$3,000.00
14	DM-TX-200-C-2G-B-T	Equ	CRESTRON	Wall Plate DigitalMedia 8G+™ Transmitter 200, Black Textured; includes PW-2407WUL	6	\$1,400.00	\$700.00	\$4,200.00
15	DM-TX-201-C	Equ	CRESTRON	DigitalMedia 8G+™ Transmitter 201	2	\$1,300.00	\$650.00	\$1,300.00
16	HDFury3	Equ	HDFury	HDMI/RGB Converter	3	\$299.00	\$299.00	\$897.00
17	UMS1-11.5	Equ	MIDDLE ATLANTIC	1 SPACE UNIVERSAL MULTI SHELF, 11.5 DEEP W/ HARDWARE, BLACK	1	\$57.00	\$31.35	\$31.35
18	PRO3	Equ	CRESTRON	3-Series Control System®	1	\$5,300.00	\$2,650.00	\$2,650.00
19	AT-FS708-POE	Equ	Allied Telesis	Data Switch	1	\$223.12	\$223.12	\$223.12
20	TPMC-V12-TILT-B	Equ	CRESTRON	V-Panel™ Integrated 12" Tilt HD Touch Screen, Black, includes TPMC-V-IMCW and V-CBL-S6-B	1	\$6,800.00	\$3,400.00	\$3,400.00
21	PW-4818DU	Equ	CRESTRON	90W PoDM Power Pack for DMPS	1	\$250.00	\$125.00	\$125.00
22	PW-2420RU	Equ	CRESTRON	Power Pack, Desktop, 24VDC, 2A (50 Watts), Regulated, US/International	1	\$250.00	\$125.00	\$125.00
23	VZ-9.4F	Equ	WOLFVISION	1CMOS 1080p Desktop Visualizer	1	\$6,970.00	\$5,018.40	\$5,018.40
24	999-6970-000	Equ	VADDIO	Vaddio PowerVIEW HD-30 PTZ Camera	2	\$5,195.00	\$4,415.75	\$8,831.50
25	535-2000-206	Equ	VADDIO	Suspended Ceiling PTZ Camera Mount	2	\$99.00	\$84.15	\$168.30

26	DMC-DVI	Equ	CRESTRON	DVI/RGB Input Card for DM Switchers	2	\$800.00	\$400.00	\$800.00
27	60-1331-12	Equ	EXTRON	DTP HDMI 330 Tx	2	\$550.00	\$302.50	\$605.00
28	60-1331-13	Equ	EXTRON	DTP HDMI 330 Rx	2	\$550.00	\$302.50	\$605.00
29	60-190-01	Equ	EXTRON	RSU 129 GRAY	2	\$130.00	\$71.50	\$143.00
30	70-077-01	Equ	EXTRON	MBU 125	2	\$50.00	\$27.50	\$55.00
Equipment Subtotal								<u>\$87,386.15</u>

Implementation

<u>Line #</u>	<u>Model #</u>	<u>Type</u>	<u>Mfg</u>	<u>Description</u>	<u>Qty</u>	<u>List</u>	<u>Discounted</u>	<u>Extended</u>
31	AVIENG	Int	AVI TECH SERV	Engineering (\$120/hr)	1	-	\$3,360.00	\$3,360.00
32	AVIPROJMGMT	Int	AVI TECH SERV	Project Management (\$120/hr)	1	-	\$1,440.00	\$1,440.00
33	AVISWCONFIG	Int	AVI TECH SERV	Programming (\$115/hr)	1	-	\$7,130.00	\$7,130.00
34	AVIONSITE	Int	AVI TECH SERV	Install Services (\$110/hr)	1	-	\$18,150.00	\$18,150.00
35	AVITRAIN	Int	AVI TECH SERV	Training (\$110/hr)	1	-	\$660.00	\$660.00
36	AVIMATRLS	Int	AVI TECH SERV	Install Parts & Cables	1	-	\$12,562.00	\$12,562.00
Implementation Subtotal								<u>\$43,302.00</u>

Pro Support Agreement

<u>Line #</u>	<u>Model #</u>	<u>Type</u>	<u>Mfg</u>	<u>Description</u>	<u>Qty</u>	<u>List</u>	<u>Discounted</u>	<u>Extended</u>
37	AVISSA1YR	Pro	AVI PRO SUPPORT	1 Year System Support Agreement. Includes: - 2 On-site recertifications - Priority phone support - Priority on-site support - Repair/replace faulty equipment - Materials and repair parts - Software updates - Shipping to/from manufacturer	1	-	\$9,148.00	\$9,148.00
Pro Support Agreement Subtotal								<u>\$9,148.00</u>

Products and Services Total \$139,836.15

- Unless listed above all applicable taxes, delivery charges, and insurance costs are additional.
- Standard payment terms are Net 30 days, with progressive billing for labor and materials, monthly billing for hardware, and pre-payment for support agreements.